



Agenda Item Executive Summary

AGENDA ITEM: Purchase of (1) Ford F350 Pickup Truck

BOARD OR COMMITTEE: Board

BUDGET IMPACT

Amount	\$61,899	Budgeted	\$72,000
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Fund: Vehicle replacement fund	Corresponding Activity Measure: N/A
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EXECUTIVE SUMMARY

For the Boards consideration is the purchase of (1) Ford F350 pickup truck through the Illinois Suburban Purchasing Cooperative. Sutton Ford Commercial Truck Center of Matteson was awarded the contract for this vehicle. This vehicle would be purchased as part of the Streets Division Capital Outlay Budget. The price includes start up service, freight, licensing, snowplow installation, and delivery to the PW facility.

The vehicle will be delivered at the total cost of \$61,899.00 after discount adjustments. FY 2025-26 budget provides \$72,000.00 for the purchase of (1) new 2026 Ford F350 pickup truck that replaces a 2010 Ford pickup truck, that has an evaluation rating of 35 which qualifies for immediate replacement. The existing truck will be sold at auction.

We recommend the Village of Bartlett purchase (1) Ford F350 Super Duty from Sutton Ford Commercial Truck Center in the amount of \$61,899.00.

ATTACHMENTS (PLEASE LIST)

Memo, Bid Detail

RELATIONSHIP TO STRATEGIC PLAN GOAL

Strategic Plan Goal: N/A

Short Term (1-3 Years): Routine Complex

Long Term (3-5 Years): Routine Complex

ACTION REQUESTED

- For Discussion Only
- Resolution
- Ordinance
- Motion

MOTION: I MOVE TO APPROVE THE PURCHASE OF (1) 2026 FORD F350 PICKUP TRUCK FROM SUTTON FORD COMMERCIAL TRUCK CENTER MATTESON, IL

Staff: Mike Warmus, Street Division Supervisor

Date: July 1, 2025

Memo

To: Paula Schumacher, Village Administrator
From: Mike Warmus, Street Division Supervisor
Subject: **Purchase of 2026 Ford F350 Pickup truck**
Date: July 1, 2025

The FY 25/26 operating budget allocated \$72,000.00 for the purchase of a 2026 Ford Pickup truck. This truck will replace a current 2010 F250 Ford pickup truck with over 100,000 miles and an evaluation rating of 35 which qualifies for immediate replacement.

The vehicle, outfitted with a snowplow, will be delivered at the total cost of \$61,899.00 after discount adjustments. The existing truck will be sold at auction.

We recommend the Village of Bartlett purchase (1) Ford F350 pickup truck from Sutton Ford Commercial Truck Center in the amount of \$61,899.00.

Motion

**MOTION TO APPROVE THE PURCHASE OF (1) 2026 FORD F350 PICKUP TRUCK
FROM SUTTON FORD COMMERCIAL TRUCK CENTER MATTESON, IL**

Mjw/attachments



2026 FORD F350 PICK UP SRW CONTRACT #225



WWW.SUTTONTRUCKS.COM

CONTACT: SCOTT OUREDNIK

PHONE: 708-720-8040

EMAIL: sourednik@suttonford.com

26 FORD F350 REG CAB 4X2

BASE PRICE \$43,497



**COMMERCIAL
& FLEET**

Please enter the following information:

Agency Name & Address Village of Bartlett
1150 Bittersweet Dr.
Bartlett IL 60103

Contact Name Mike Warmus

Contact phone number 630 837-0811

Purchase order number _____

Total Dollar amount \$50,916

Total number of units (1)

Tax Exempt # E99981051

Delivery Address Monroe Truck
1051 W. 7th St.
Monroe, WI 53566

FIN CODE

PLEASE SUBMIT P.O. & TAX EXEMPT LETTER WITH VEHICLE ORDER

**Sutton Ford Commercial Truck Center
21315 Central Ave
Matteson, IL 60443**

CONTACT : SCOTT OUREDNIK

PHONE : 708-720-8040

CELL / TEXT : 219-670-9099

EMAIL : sourednik@suttonford.com

05/22/25

2026 SUPER DUTY® PICKUP
(F-250 / F-350 / F-450)

PROPRIETARY

MAJOR PRODUCT CHANGES

OVERVIEW

The 2026 Super Duty® builds on a simplified offering strategy while extending its long-established reputation for power, durability, and advanced technology. The SuperCab 148" Wheelbase is now available on XL. Ford Co-Pilot360® Technology and 360-Degree Cameras are available together across Trims. The 6.8L gas engine is standard on XL, XLT and Lariat. On King Ranch® trim and higher, the 7.3L gas becomes the standard engine. 6.7L Power Stroke® diesel remains an option for all Trims. Wheel upgrade options are associated with appearance packages. LED lamps are available to all Trims; included in STX and XLT Premium packages and standard Lariat/King Ranch/Platinum. 4x4 is standard beginning at XLT Trim.

To learn more about the features on this vehicle, go to www.forduniversity.com

MODEL/SERIES/AVAILABILITY

- XL, XLT, Lariat King Ranch®, Platinum

MECHANICAL

- ★ **New/Changed**
 - SuperCab 148" WB
 - 4x2 – standard on XLT and Lariat
- **Deleted**
 - None

EXTERIOR

- ★ **New/Changed**
 - Tire Pressure Monitor System (TPMS) – standard
- **Deleted**
 - None
- ★ **New Colors**
 - Argon Blue Metallic (E9)
 - Iconic Silver Metallic (JS) – Fleet Only
 - Marsh Gray (T9)
- **Deleted Paint Colors**
 - Antimatter Blue Metallic
 - Darkened Bronze Metallic

INTERIOR/COMFORT

- ★ **New/Changed**
 - None
- **Deleted**
 - None

SAFETY/SECURITY

- ★ **New/Changed**
 - None
- **Deleted**
 - None

FORD CO-PILOT360® TECHNOLOGY

- ★ **New/Changed**
 - None

FUNCTIONAL

- ★ **New/Changed**
 - SecuriCode® Keyless Entry Keypad, Driver's Side (63B) – optional w/ XLT Premium Package (17P) and Lariat, King Ranch® and Platinum
 - SiriusXM with 360L (3-year plan) (52E)
 - SecuriCode® Wireless Keyless Entry Keypad, Driver's Side (DIO) – now optional on XL
 - Chrome Tubular Running Board (DIO)
 - Black Tubular Running Board (DIO)
 - Battery Jump Start System GB70 by NOCO w/ Case (DIO)
 - Hard Rolling Truck Bed Cover by RealTruck Advantage® (DIO)
 - Sport Roll Soft Roll-Up Truck Bed Cover by RealTruck Advantage® (DIO)
 - Tailgate Lettering – Matte Black by Tufskinz (DIO)
 - Tailgate Lettering – Carbon Fiber by Tufskinz (DIO)
 - Windshield Sunshade by Covercraft (DIO)
 - Super Duty Tool Kit – by AllTrade (DIO)
 - Illuminated Front Emblem (DIO)
 - Kicker Subwoofer (DIO)
- **Deleted**
 - None

PACKAGES

- ★ **New/Changed**
 - Ford Connectivity Package (1-year included) – standard¹
 - Ford Connectivity Package (One-time purchase – 7 years) – optional² (94D)
 - STX Appearance Package (17S) – now available on F-350 DRW; updated package content
 - XLT Premium Package (17P) – no longer requires Black Appearance Package (17L)
 - Lariat Premium Package (96W)
 - Tremor Off-Road Package (17Y) – Late Availability on XLT and Lariat unless ordered with Lariat Premium Package (96W) or Lariat Ultimate Package (96U). Now available on 6.7L Power Stroke® Diesel (99T)
- **Deleted**
 - Lane Departure Warning from Tremor Off-Road Package (17Y)

¹ Ford Connectivity Package included for one-year from warranty start date. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. To activate the one-year complimentary trial, retail modem authorization and credit card authorization for auto renewal is required; customer may cancel at any time.

² Select option for a one-time purchase of Ford Connectivity Package. Ford Connectivity Package will be active for 7 years on this vehicle (non-transferrable to another VIN) from warranty start date. Requires activation via FordPass® app. Not available for fleet orders. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. Ford may temporarily slow data speeds if such data usage reaches or exceeds 50GB within a billing cycle or due to network limitations. If a customer uses more than 50% of their data usage in a roaming country during a 60-day period, Ford may remove or limit the customer's data plan.

Product Changes and Features Availability

Features, options, and package content subject to change. Please check www.fmcdealer.com for the most current information.

★ = New for this model year

Ford Division

05/22/25

**2026 SUPER DUTY® PICKUP
(F-250 / F-350 / F-450)**

PROPRIETARY

STANDARD EQUIPMENT

The following features are standard on every 2026 MY SUPER DUTY® F-SERIES vehicle:

<p>MECHANICAL</p> <ul style="list-style-type: none"> • Brakes – Power four-wheel Disc Brakes with Anti-Lock Brake System (ABS) • <u>Engine</u> <ul style="list-style-type: none"> — F-250/F-350: 6.8L 2V DEVCT NA PFI V8 Gas — F-450: 6.7L 4 Valve OHV Power Stroke® V8 Turbo Diesel B20 • <u>Transmission</u> <ul style="list-style-type: none"> — TorqShift®-G Ten-Speed Automatic with Selectable Drive Modes: Normal, Eco, Slippery Roads, Tow/Haul (6.8L Gas) — TorqShift® Ten-Speed Automatic with Selectable Drive Modes: Normal, Eco, Slippery Roads, Tow/Haul (6.7L Diesel) <p>EXTERIOR</p> <ul style="list-style-type: none"> • <u>Doors</u> <ul style="list-style-type: none"> — Two (Regular Cab only) — Four (SuperCab/Crew Cab only) • <u>Glass</u> <ul style="list-style-type: none"> — Solar-Tinted, complete (Std. XL) — Privacy (Std. XLT, Lariat, King Ranch®, and Platinum; NA front-seat windows) • <u>Jack</u> <ul style="list-style-type: none"> — Three ton mechanical (F-250/F-350 SRW) — Four ton hydraulic (F-350 DRW/F-450) • Lamps – pickup box and cargo area • Manual Locking Front Hub (4x4) • Moldings – tailgate and box-rail • Spare tire, wheel, & frame mounted carrier • Tailgate – removable w/ power lock, black handle • "Three-Blink" lane change signal • Tie-down hooks – pickup box, four (4) • Tow hooks – front, two (2) • Trailer Tow Package – 7 wire harness w/relays and 7/4 pin connector <p>INTERIOR/COMFORT</p> <ul style="list-style-type: none"> • <u>Convenience</u> <ul style="list-style-type: none"> — Coat hooks – LH/RH color-coordinated — Dash top tray — Dome Lamp – LH/RH door activated & I/P switch operated w/delay — Handles, grab – driver & front-passenger — Handles, roof ride – front-passenger (also over rear-doors on Crew Cab) — Map lights – dual (front and rear w/Crew Cab) — Powerpoint, auxiliary — Power Equipment Group – 1st row (front-seat) windows w/one-touch up/down, power 2nd row (rear-seat) windows; power door-locks w/backlit switches & accessory delay; power tailgate lock • Door-Trim – color-coordinated, molded w/armrest/grab handle & reflector • Headliner – color-coordinated cloth 	<p>INTERIOR/COMFORT (continued)</p> <ul style="list-style-type: none"> • Hood release • Horn – dual electric • Instrument panel – color-coordinated w/ glove box, 4 air registers w/positive shut off, powerpoint • Scuff plates – front, color-coordinated; • Steering – power • Steering damper • Windshield wipers – intermittent <p>SAFETY/SECURITY</p> <ul style="list-style-type: none"> • AdvanceTrac® with RSC® (Roll Stability Control™) • <u>Airbags</u> <ul style="list-style-type: none"> — Driver and Passenger frontal and side airbag/curtain — Passenger side airbag deactivation switch • Center High-mounted Stop Lamp (CHMSL) • Child tethers (Regular Cab, front-passenger and all rear-seating positions) • Individual Tire Pressure Monitoring System (TPMS) • <u>Safety Belts</u> <ul style="list-style-type: none"> — Belt-Minder® front safety belt reminder – chime and flashing warning light on instrument cluster if belts not buckled — Color-coordinated w/height adjustment (front-outboard seating positions only) • SecurILock® Passive Anti-Theft System (PATS) • SOS Post-Crash Alert System™ • Stationary Elevated Idle Control (SEIC) • Ford Security Package (1-year included with activation) <p>FUNCTIONAL</p> <ul style="list-style-type: none"> • <u>Alternator</u> <ul style="list-style-type: none"> — 157 160 (Std. XL) — 190 Amp (Std. XLT and Lariat) — 410 Amp Dual Alternators (250 Amp +160 Amp) (Std. King Ranch®, and Platinum) • <u>Axle</u> <ul style="list-style-type: none"> — Twin I-beam front axle w/coil spring suspension (narrow front track) – 4x2 (F-250 and F-350) — Mono-beam front axle w/coil spring suspension (narrow front track) – 4x4 (F-250 and F-350) — Mono-beam front axle w/coil spring suspension (wide front track) (F-450) — Rear – Non-Limited-Slip (F-250/F-350) — Rear – 4.30 Limited-Slip (F-450) • <u>Battery</u> <ul style="list-style-type: none"> — Gas engine – Grp65 68AH 750-CCA, AGM — Diesel engine – 750-CCA, 68-AH, dual AGM (6.7L Power Stroke® Diesel engine) • Oil minder system • Shock absorbers – heavy-duty gas • Stabilizer bar – front
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The following features are standard on select 2026MY SUPER DUTY® vehicles:

MECHANICAL	XL	XLT	Lariat	King Ranch®	Platinum
Four-Wheel Disc Anti-Lock Brake System (ABS) – Roll Stability Control™ (RSC®)/Traction Control/Trailer Sway Control	•	•	•	•	•
2.5" Built Ford Tough® Trailer Hitch Receiver	•	•	•	•	•
3" Built Ford Tough® Trailer Hitch Receiver					
F-350 DRW Crew Cab (6.7L High Output Diesel w/ 4.10 Axle) and F-450 Crew Cab	•	•	•	•	•
Note: To find the maximum trailer weight allowed for your vehicle, consult your authorized dealer (or the RV and Trailer Towing Guide provided by your authorized dealer)					
4x4 Only					
Electronic-Shift-On-the-Fly (ESOF)	•	•	•	•	•
Drivetrain					
4x2	•	•	•	•	•
4x4					

1 = Regular Cab only, 2 = SuperCab only, 3 = Crew Cab only
★ = New for this model year

• = Available

05/22/25

**2026 SUPER DUTY® PICKUP
(F-250 / F-350 / F-450)
STANDARD EQUIPMENT**

PROPRIETARY

MECHANICAL (continued)	XL	XLT	Lariat	King Ranch®	Platinum
Fuel Tanks					
29 Gallon (Diesel Engine) – 142" or 148" Wheelbase	•	•			
34 Gallon (Diesel Engine) – 160" or 164" Wheelbase	•	•	•	•	•
34 Gallon (Gas Engine) – NA 176" Wheelbase	•	•	•	•	•
48 Gallon (Gas Engine) – 176" Wheelbase	•	•	•	•	•
48 Gallon (Diesel Engine) – 176" Wheelbase	•	•	•	•	•
KEY EXTERIOR FEATURES					
Bumper – Front & Rear					
Black painted	•				
Chrome		•	•		
Accent-color				•	
Body-color					•
Grille					
Black MIC	•				
Bright Chrome		•			
Bright Chrome w/ Chrome Inserts			•		
Chrome – w/Caribou Inserts				•	
Unique Painted Agate Black					•
Rear Quarter Panel					
Decal – 4x4 only	•	•	•	•	•
Handles – Door					
Black	•	•			
Body-color					•
Headlamps/Taillamps/Lamps					
Quad beam halogen jewel effect Headlamps	•	•			
Halogen Fog Lamps		•			
LED Reflector Headlamps			•	•	
LED Projector Headlamps					•
Halogen with LED Reverse Taillamps			•	•	
LED Taillamps					•
AutoLamp (Auto On/Off Headlamps)	•	•	•	•	•
Automatic High Beam		•	•	•	•
Center High-mounted Stop Lamp (LED on Lariat, King Ranch® and Platinum)	•	•	•	•	•
LED Fog lamps			•	•	•
LED Box Lighting (incl. LED Center High-Mounted Stop Lamp (CHMSL))			•	•	•
LED Roof Marker/Clearance Lamps (F-350 DRW/F-450)	•		•	•	•
Utility Lighting System (LED Side-mirror Spotlights) (see mirror descriptions below)			•	•	•
Mirrors					
BLIS® with Cross-traffic Alert with Trailer Coverage			•	•	•
Manually telescoping/folding trailer tow with power/heated glass, heated convex spotter mirror, integrated clearance lamps/turn signals	•	•			
Power-folding with Autofold, PowerScope® Telescoping, Power Glass					
Trailer Tow Mirrors with Heat, Turn Signal, Memory, High-Intensity LED Security Approach Lamps, Utility Lighting System (LED Side-mirror Spotlights) (Black skull caps on Lariat, King Ranch® and Platinum)			•	•	•
Power Equipment					
Remote Tailgate Release			•	•	•
Wheels (SRW)					
17" Argent Painted Steel w/Painted Hub Covers/Center Ornaments (F-250/F-350)	•				
18" Sparkle Silver Painted Cast Aluminum (F-250/F-350)		•			
18" Bright Machined and Carbonized Gray Painted Aluminum (F-250/F-350)			•		
20" Bright Machined Aluminum w/ Light Caribou Painted Pockets; Light Caribou Wheel Ornament with King Ranch Logo (F-250/F-350)				•	
20" Bright Machined and Ebony Black Painted Aluminum (F-250/F-350)					•
Wheels (DRW)					
17" Argent Painted Steel (hub covers/center ornaments not included) (F-350)	•	•			
17" Forged Polished Aluminum w/bright hub covers/center ornaments (F-350, front and rear outer; steel inner wheels)			•	•	•
19.5" Forged Polished Aluminum w/bright hub covers/center ornaments (F-450, front and rear outer; steel inner wheels)	•	•	•	•	•

1 = Regular Cab only, 2 = SuperCab only, 3 = Crew Cab only
* = New for this model year

• = Available
Ford Division

05/22/25

2026 SUPER DUTY® PICKUP
(F-250 / F-350 / F-450)

PROPRIETARY

STANDARD EQUIPMENT

KEY INTERIOR/COMFORT FEATURES (continued)	XL	XLT	Lariat	King Ranch®	Platinum
Audio					
AM/FM stereo MP3 player (speakers; four (4) with Regular Cab, six (6) with SuperCab and Crew Cab)	•	•			
B&O® Sound System by Bang & Olufsen® with HD Radio™ (8 speakers including subwoofer)			•		
B&O® Unleashed Sound System by Bang & Olufsen® with HD Radio™ (14 speakers including subwoofer)				•	•
SiriusXM with 360L					
Note: Trial Length: A 3-month trial subscription is included for all new SiriusXM-equipped Ford vehicles					
SiriusXM with 360L Trial Subscription: Service will automatically stop at the end of your trial subscription period unless you decide to continue service. Trial is non-transferable. If you do not wish to enjoy your trial, you can cancel by calling the number below. All SiriusXM services require a subscription, each sold separately by SiriusXM after the trial period. Service subject to the SiriusXM Customer Agreement and Privacy Policy, visit siriusxm.com for complete terms and how to cancel which includes online methods or calling 1-866-635-2349. Some services and features are subject to device capabilities and location availability. Satellite service not available in AK & HI. Certain features and/or content may not be available in vehicles with SiriusXM with 360L unless an active data connection is enabled in the vehicle. Content varies by SiriusXM subscription plan. All fees, content and features are subject to change. SiriusXM and related logos are trademarks of Sirius XM Radio Inc. and its respective subsidiaries.			•	•	•
★ 5G Modem ¹	•	•	•	•	•
★ Ford Connectivity Package (1-year included) ² Ford Connectivity Package includes (features may vary by make and model)	•	•			
– Unlimited Wi-Fi Hotspot					
★ Ford Connectivity Package (1-year included) ² Ford Connectivity Package includes (features may vary by make and model)					
– Unlimited Wi-Fi Hotspot			•	•	•
– Connected Navigation					
– Audio and Video Streaming					
– Voice Assistant					
– Entertainment					
SYNC® 4					
– 8" LCD Capacitive Touchscreen with Swipe Capability					
– Wireless Phone Connection					
– Cloud Connected	•	•			
– AppLink® w/App Catalog					
– 911 Assist®					
– Apple CarPlay® and Android Auto™ Compatibility					
– Digital Owner's Manual					
SYNC® 4 with Enhanced Voice Recognition					
– 12" LCD Capacitive Touchscreen with Swipe Capability					
– Information On Demand Panel					
– Wireless Phone Connection					
– Cloud Connected			•	•	•
– AppLink w/ App Catalog					
– 911 Assist®					
– Apple CarPlay® and Android Auto™ Compatibility					
– Digital Owner's Manual					
– Conversational Voice Command Recognition					
FordPass® app					
– Remotely start, lock and unlock vehicle					
– Schedule specific times to remotely start vehicle	•	•	•	•	•
– Locate parked vehicle					
– Check vehicle health status					
– Activate available Connected Services					

¹ Modem activation is required to enable FordPass app remote features and most Connected Services. Ford Telematics™ and Data Services Prep included for Fleet ONLY. 5G Wi-Fi Modem provides data to support telematics and data services including but not limited to vehicle location, speed, idle time, fuel, vehicle diagnostics and maintenance alerts. Device enables telematics services through Ford or authorized providers. Activate at www.fleet.ford.com or call 833-FCS-Ford (833-327-3673)

² Ford Connectivity Package included for one-year from warranty start date. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. To activate the one-year complimentary trial, retail modem authorization and credit card authorization for auto renewal is required; customer may cancel at any time.

1 = Regular Cab only, 2 = SuperCab only, 3 = Crew Cab only
★ = New for this model year

• = Available

Ford Division

05/22/25

2026 SUPER DUTY® PICKUP
(F-250 / F-350 / F-450)

PROPRIETARY

STANDARD EQUIPMENT

KEY INTERIOR/COMFORT FEATURES (continued)	XL	XLT	Lariat	King Ranch®	Platinum
Cupholders					
Dual, instrument panel-mounted		•	•	•	•
Integrated w/armrest on rear-seat			•(3)	•	•
Door-Trim					
Armrest, grab handle and reflector, power window/lock switches	•				
Soft armrest, grab handle, power window/lock switches, molded upper appliqué, reflector (appliqué and armrest are accent-color); front map pockets on Regular Cab and SuperCab; front and rear map pockets on Crew Cab		•	•		
Soft armrest, grab handle, power window/lock switches, upper appliqué, reflector; front and rear map pockets on Crew Cab				•	•
Floor Covering					
Black vinyl	•				
Color-coordinated carpet and carpeted floor mats (includes rear mats on SuperCab & Crew Cab)		•	•	•	•
Instrument Center					
4.2" Productivity Screen display includes menus for Gauge Setup, Trip Computer, Fuel Economy and Towing/Off-Road applications; five (5) button message control on steering wheel	•	•			
12" Productivity Screen display includes menus for Gauge Setup, Trip Computer, Fuel Economy and Towing/Off-Road applications; five (5) button message control on steering wheel			•	•	•
Overhead Console – w/ storage bin and map lights	•	•	•	•	•
Power Equipment					
Accessory delay	•	•	•	•	•
Door-locks w/backlit switches	•	•	•	•	•
Windows w/backlit switches	•	•	•	•	•
Powerpoint and Power Management					
One (1) Powerpoint in front center under-seat storage		•			
Two (2) Powerpoints in instrument panel	•	•	•	•	•
Two (2) Powerpoints in rear side of Flow-through Console			•	•	•
120V/400W Outlet dash mounted		•	•	•	•
120V/400W Outlet in rear side of Flow-through Console		•	•	•	•
Rear Parking Sensors w/ Reverse Brake Assist			•	•	•
Rear View Camera					
Display in center-stack screen	•	•	•	•	•
Rearview Mirror					
11.5" Day/Night	•	•			
Electrochromic self-dimming			•	•	•
Remote Start System			•	•	•
Seats (Front)					
HD vinyl, 40/20/40 split bench w/center armrest and cupholder	•				
Cloth, 40/20/40 split bench, 20% center locking under-seat storage, w/center armrest, cupholder and storage; 8-way power driver seat		•			
ActiveX® Trimmed, 40/Console/40			•		
Unique King Ranch® Kingsville Antique Affect Leather Seats, 40/Console/40				•	
Unique Platinum Leather seating surfaces, 40/Console/40 with Multicontour Seats (Driver and Passenger)					•
Manual lumbar support, driver's side	•				
8-way power driver seat (four-way power-adjustable track, two-way power recline and two-way power lumbar)		•			
8-way power driver & passenger seat (four-way power-adjustable track, two-way power recline and two-way power lumbar)			•	•	•
Two-way adjustable driver/passenger headrests	•	•	•		
Four-way adjustable driver/passenger headrests				•	•
Easy Entry Driver's Seat w/ Memory			•	•	•
Front center-seat-integrated restraints (SIR)	•	•			
Seats (Rear) SuperCab					
Vinyl, 60/40 fold-up bench seat	•				
Cloth, 60/40 fold-up bench seat		•			

1 = Regular Cab only, 2 = SuperCab only, 3 = Crew Cab only
 ★ = New for this model year

• = Available

Ford Division

05/22/25

**2026 SUPER DUTY® PICKUP
(F-250 / F-350 / F-450)
STANDARD EQUIPMENT**

PROPRIETARY

KEY INTERIOR/COMFORT FEATURES (continued)	XL	XLT	Lariat	King Ranch®	Platinum
Seat (Rear) Crew Cab					
60/40 bench w/flip-up/fold-down w/two (2) outboard head restraints and a center head restraint	•	•			
60/40 bench w/flip-up seats & fold-down backrests, w/under-seat lockable fold-flat storage, two (2) outboard head restraints and a center head restraint. Dual integrated cupholders in armrest			•	•	•
Vinyl	•				
Cloth		•			
ActiveX®			•		
King Ranch® Kingsville Antique Affect Leather seating surface				•	
Platinum Leather seating surface					•
Steering Wheel					
Urethane – Black w/redundant audio and SYNC® controls	•	•			
Wrapped Steering Wheel			•		
Leather-wrapped – (King Ranch®, Unique King Ranch® Kingsville Antique Affect; Platinum)				•	•
Heated Steering Wheel			•	•	•
Cruise Control (steering wheel-mounted)	•	•	•	•	•
Tilt and Telescoping steering wheel/column (Manual on XL, XLT and Lariat; Power with memory on King Ranch®, Platinum)	•	•	•	•	•
Sun visors					
Color-coordinated cloth, driver w/pocket, passenger w/uncovered mirror	•				
Color-coordinated cloth; both driver and passenger w/covered mirrors		•			
Color-coordinated cloth; both driver and passenger w/illuminated visor vanity mirrors			•	•	•
SAFETY/SECURITY					
AdvanceTrac® with RSC® (Roll Stability Control™)	•	•	•	•	•
Autolock, Auto unlock, Rainlamp Wiper Activated Headlamps	•	•	•	•	•
SecuriLock® Passive Anti-Theft System	•	•	•	•	•
Driver and Passenger frontal and side airbag/curtain	•	•	•	•	•
Intelligent Access with Push-button Start (PEPS)			•	•	•
Remote Keyless-Entry	•	•			
Trailer Sway Control and Hill Start Assist	•	•	•	•	•
Ford Security Package (1-year included with activation)	•	•	•	•	•

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• = Available

Ford Division

SELECT	OPTION CODE	TRUCK MODEL	PRICE
F350 XL REGULAR CAB PICKUP SRW			
<input type="checkbox"/>	F3A	4X2 REG CAB - 142" WB - 8' BED	\$43,497
<input checked="" type="checkbox"/>	F3B	4X4 REG CAB - 142" WB - 8' BED	\$47,143
F350 XL SUPER CAB PICKUP SRW			
<input type="checkbox"/>	X3A	4X2 SUPER CAB - 148" WB - 6.5' BED	\$46,713
<input type="checkbox"/>	X3A	4X2 SUPER CAB - 164" WB - 8' BED	\$46,908
<input type="checkbox"/>	X3B	4X4 SUPER CAB - 148" WB - 6.5' BED	\$49,242
<input type="checkbox"/>	X3B	4X4 SUPER CAB - 164" WB - 8' BED	\$49,427
F350 XL CREW CAB PICKUP SRW			
<input type="checkbox"/>	W3A	4X2 CREW CAB - 160" WB - 6.5' BED	\$48,046
<input type="checkbox"/>	W3A	4X2 CREW CAB - 176" WB - 8' BED	\$48,226
<input type="checkbox"/>	W3B	4X4 CREW CAB - 160" WB - 6.5' BED	\$50,578
<input type="checkbox"/>	W3B	4X4 CREW CAB - 176" WB - 8' BED	\$50,754
POWERTRAINS & AXLES			
<input type="checkbox"/>	99N	7.3L - 2V DEVCT NA PFI V8 GAS (REQ 17S, 4x4)	\$1,365
<input type="checkbox"/>	99T	6.7L POWER STROKE V8 TURBO DIESEL	\$10,006
<input type="checkbox"/>	99M	6.7L HO POWER STROKE V8 TURBO DIESEL	\$12,281
<input type="checkbox"/>	X3H	AXLE, ELECTRONIC LOCKING RATIO 3.31 (DIESEL)	\$392
<input type="checkbox"/>	X3J	AXLE, ELECTRONIC LOCKING RATIO 3.55 (DIESEL)	\$392
<input type="checkbox"/>	X3E	AXLE, ELECTRONIC LOCKING RATIO 3.73 (GAS)	\$392
<input type="checkbox"/>	X4M	AXLE, ELECTRONIC LOCKING RATIO 4.30 (GAS)	\$392
TIRES / WHEELS			
<input type="checkbox"/>	TBM	LT245/75RX17E BSW AT	\$150
<input checked="" type="checkbox"/>	TCH	LT275/65RX18E BSW AS	N/C
<input type="checkbox"/>	TDX	LT275/70RX18E BSW AT (REQ 17S)	\$241
<input type="checkbox"/>	TCW	LT275/65RX20E OWL AT (REQ 17S, N/A W/142" WB)	N/C
<input type="checkbox"/>	64F	WHEELS, 18" ARGENT PAINTED STEEL W/ XL	\$414
<input type="checkbox"/>	642	WHEELS, 20" PREMIUM POLISHED (4X4 ONLY)	\$1,292

SEATS			
REGULAR CAB			
<input checked="" type="checkbox"/>	AS	VINYL 40/20/40	STD
<input type="checkbox"/>	LS	VINYL 40/CONSOLE/40	\$323
<input type="checkbox"/>	1S	CLOTH 40/20/40	\$91
<input type="checkbox"/>	4S	CLOTH 40/CONSOLE/40	\$468
SUPER & CREW CAB			
<input type="checkbox"/>	AS	VINYL 40/20/40	STD
<input type="checkbox"/>	LS	VINYL 40/CONSOLE/40	\$323
<input type="checkbox"/>	1S	CLOTH 40/20/40 - SUPER CAB	\$91
<input type="checkbox"/>	1S	CLOTH 40/20/40 - CREW CAB	\$286
<input type="checkbox"/>	4S	CLOTH 40/CONSOLE/40 - SUPER CAB	\$468
<input type="checkbox"/>	4S	CLOTH 40/CONSOLE/40 - CREW CAB	\$559
OPTIONS			
<input type="checkbox"/>	17X	FX4 OFF-ROAD PACKAGE (REQ 4X4, AT TIRES, ELEC LOCKING DIFFERENTIAL)	\$501
<input type="checkbox"/>	17Z	XL OFF-ROAD PACKAGE (REQ 4X4) (N/A W/ 66D, 17S)	\$906
<input type="checkbox"/>	17S	STX APPEARANCE PACKAGE	\$2,834
<input type="checkbox"/>	96V	XL CHROME VALUE PACKAGE	\$296
<input type="checkbox"/>	96D	XL DRIVER ASSIST PACKAGE	\$665
<input checked="" type="checkbox"/>	473	SNOWPLOW PREP PACKAGE (N/A W/ 67H, 63R) (REQ 4X4)	\$228
<input type="checkbox"/>	471	CAMPER PACKAGE (N/A W/ 66D, 20" WHEELS)	\$145
<input type="checkbox"/>	47B	SNOWPLOW/CAMPER PACKAGE (N/A W/ 67H, 63R, 66D, 20" TIRES) (REQ 4X4)	\$277
<input type="checkbox"/>	67H	SUSPENSION PACKAGE, HEAVY SERVICE (N/A W/ 473 SNOW PLOW)	\$114
<input type="checkbox"/>	68F	F350 GAS HEAVY DUTY PAYLOAD PACKAGE (REG CAB, 4X2, 40/CON/40, SPARE TIRE DELETE)	\$269
<input checked="" type="checkbox"/>	18B	PLATFORM RUNNING BOARDS (REG CAB)	\$291
<input type="checkbox"/>	18B	PLATFORM RUNNING BOARDS (SUPER/CREW CAB)	\$405
<input type="checkbox"/>	592	CLEARANCE LIGHTS, ROOF	\$87
<input type="checkbox"/>	41H	HEATER, ENGINE BLOCK	\$173

<input checked="" type="checkbox"/>	66S	UPFITTER SWITCHES - 6 (REQ UPGRADED ALTERNATOR)	\$210
<input type="checkbox"/>	62R	TRANSMISSION POWER TAKE-OFF PROVISION	\$255
<input type="checkbox"/>	435	WINDOW, POWER SLIDING REAR (REQ 924 PRIVACY GLASS) (N/A REG CAB)	\$368
<input type="checkbox"/>	924	PRIVACY GLASS (N/A REG CAB)	\$91
<input type="checkbox"/>	41A	RAPID-HEAT SUPPLEMENTAL CAB HEATER (DIESEL)	\$319
<input checked="" type="checkbox"/>	85S	TOUGH BED SPRAY-IN LINER	\$569
<input type="checkbox"/>	85L	DROP-IN BEDLINER	\$346
<input type="checkbox"/>	85M	BED MAT (N/A W/ 85L, 85S)	\$137
<input type="checkbox"/>	61L	FRONT WHEEL WELL LINERS	\$164
<input type="checkbox"/>	61M	REAR WHEEL WELL LINERS	\$164
<input checked="" type="checkbox"/>	61N	FRONT & REAR WHEEL WELL LINERS	\$296
<input type="checkbox"/>	52S	INTERIOR WORK SURFACE (REQ 40/20/40 SEATS)	\$128
<input type="checkbox"/>	43K	2kW PRO POWER (REQ 86M DUAL BATTERY)	\$897
<input type="checkbox"/>	874	360 CAMERA PACKAGE (REQ 96D XL DRIVER ASSIST)	\$1,047
<input checked="" type="checkbox"/>	76S	REMOTE START SYSTEM	\$228
<input type="checkbox"/>	61S & 62S	SPLASH GUARDS/MUD FLAPS (FRONT & REAR)	\$119
<input type="checkbox"/>	15J	GOOSENECK HITCH KIT (REQ 53W)	\$228
<input type="checkbox"/>	15L	5TH WHEEL HITCH KIT - 20K (REQ 53W, 68U, 8' BED)	\$1,224
<input type="checkbox"/>	53W	5TH WHEEL/GOOSENECK HITCH PREP PACKAGE	\$592
<input checked="" type="checkbox"/>	52B	TOW COMMAND INTEGRATED BRAKE CONTROLLER	\$273
<input type="checkbox"/>	91D	ON-BOARD SCALES & SMART HITCH (N/A W/ 4X2)	\$592
<input checked="" type="checkbox"/>	76C	EXTERIOR BACK UP CHIME	\$210
<input checked="" type="checkbox"/>	43C	120V / 400W OUTLET	\$160
<input type="checkbox"/>	66L	BOX RAIL LIGHTING, LED LIGHTING SYSTEM	\$54
<input type="checkbox"/>	67E	EXTRA-EXTRA HEAVY DUTY ALTERNATOR - 250 AMP	\$78
<input checked="" type="checkbox"/>	67D	190 AMP ALT FOR GAS, 250 AMP ALT FOR DIESEL	N/C
<input type="checkbox"/>	67B	DUAL EXTRA HEAVY-DUTY ALTERNATOR	\$104
<input type="checkbox"/>	86M	DUAL BATTERIES	\$191
<input type="checkbox"/>	86K	PROGRAMMABLE ENGINE IDLE SHUTDOWN TIMER	\$228
<input type="checkbox"/>	98F	CNG/PROPANE GASEOUS ENGINE PREP (6.8L ONLY)	\$286
<input checked="" type="checkbox"/>	19J	ALUMINUM CROSS BED TOOL BOX - MATTE BLACK (WEATHER GUARD DEFENDER SERIES)	\$960
<input type="checkbox"/>	19K	ALUMINUM CROSS BED TOOL BOX - BRIGHT (WEATHER GUARD MODEL # 127-0-02)	\$960
<input type="checkbox"/>	19H	PICKUP BOX BED SIDE STORAGE (REQ 17S OR 96V)	\$1,543

<input type="checkbox"/>	21D	TONNEAU PICK UP BOX COVER - SOFT FOLDING	\$546
<input type="checkbox"/>	21E	TONNEAU PICK UP BOX COVER - HARD FOLDING	\$1,165
<input type="checkbox"/>	21J	TONNEAU PICK UP BOX COVER - RETRACTABLE	\$2,048
<input type="checkbox"/>	85G	TAILGATE STEP	\$342
<input type="checkbox"/>	87B	RETRACTABLE BED STEP (CORNER)	\$355
<input type="checkbox"/>	87S	RETRACTABLE BED STEP (SIDE)	\$710
FLEET OPTIONS			
<input type="checkbox"/>	51X	SPARE TIRE DELETE	-\$78
<input type="checkbox"/>	91G	360-DEGREE DUAL BEACON LED WARNING STROBES - AMBER-WHITE	\$600
<input type="checkbox"/>	91S	360-DEGREE DUAL BEACON LED WARNING STROBES - AMBER	\$600
<input type="checkbox"/>	18A	VEHICLE INTEGRATION SYSTEM 2.0 - UPFIT	\$364
COLOR			
<input type="checkbox"/>	UM	AGATE BLACK METALLIC	N/C
<input checked="" type="checkbox"/>	E9	ARGON BLUE METALLIC	N/C
<input type="checkbox"/>	M7	CARBONZIED GRAY METALLIC	N/C
<input type="checkbox"/>	DR	AVALANCHE	N/C
<input type="checkbox"/>	Z1	OXFORD WHITE	N/C
<input type="checkbox"/>	PQ	RACE RED	N/C
<input type="checkbox"/>	GR	GREEN (FLEET)	\$600
<input type="checkbox"/>	W6	GREEN GEM (FLEET)	\$600
<input type="checkbox"/>	JS	ICONIC SILVER METALLIC (FLEET)	\$600
<input type="checkbox"/>	MB	ORANGE (FLEET)	\$600
<input type="checkbox"/>	BY	SCHOOL BUS YELLOW (FLEET)	\$600
<input type="checkbox"/>	E4	VERMILLION RED (FLEET)	\$600
<input type="checkbox"/>	AT	YELLOW (FLEET)	\$600
DELIVERY / REGISTRATION			
<input checked="" type="checkbox"/>	DELIVERY	DELIVERY TO CUSTOMER / UPFITTER - 1 WAY	\$175
<input checked="" type="checkbox"/>	PLATE	TITLE & "M" PLATES	\$173
<input type="checkbox"/>	WARRANTY	FORD PROTECT PREMIUMCARE SERVICE CONTRACT 5 YEAR/100K MILES	\$1,425 - GAS \$2,525 - DIESEL



1051 W 7th St
 Monroe, WI 53566
 Sales Rep: Tim Reynolds
 Ph: 815-275-0223
 www.MonroeTruck.com

J.O. #
 Quotation ID: 9KK1000665
 Date: 11/14/2024
 Valid thru: 12/14/2024
 Terms: NET 30
 Quoted by: Kaden King
 Ph/Fax: 608-329-8322 /

Quoted to:
 BARTLETT,VILL OF (ATTN:)
 1150 BITTERSWEET DR
 BARTLETT, IL 60103
 Ph: 630-837-0811 / Fax: 630-837-9043
 Email:

Chassis Information

Year: 2024	Make: FORD	Model: F-350	Chassis Color:	Cab Type: REGULAR
Single/Dual: SRW	CA: 56.0	CT: -1.0	F.O. Number #:	Vin:

Notes:

Monroe Truck Equipment, Inc. is pleased to offer the following quote for your review:

Description	Amount
BOSS 9'2" STEEL V-DXT PLOW	
- SMARTHITCH 2	
- SMARTTOUCH 2 CONTROLLER	
- SL3 L.E.D. LIGHTING W/ ICE SHIELD TECHNOLOGY	
- SMARTSHIELD	
- SMARTLOCK CYLINDERS	
- HIGH-PERFORMANCE HYDRAULIC PACKAGE	
- ENCLOSED HYDRAULICS	
- CHAINLESS HYDRAULIC CYLINDER LIFTING SYSTEM	
- DUAL TRIP DESIGN	
- REINFORCED MOLDBOARD WITH FLARED WINGS	
- HEAVY-DUTY PUSH FRAME	
- RUBBER SNOW DEFLECTOR	
- INSTALLED	
- TWO-YEAR LIMITED WARRANTY	
Quote Total:	\$10,983.00

**** DUE TO CURRENT MARKET CONDITIONS, IF THE CHASSIS WILL NOT BE ON-GROUND AT MONROE TRUCK EQUIPMENT WITHIN 240 CALENDAR DAYS OF ORDER DATE, WE WILL REQUIRE A MINIMUM 50% DOWN PAYMENT BEFORE THE 210TH DAY. IF YOU ARE NOT ABLE TO PROVIDE A DOWN PAYMENT, YOUR MUNICIPALITY COULD BE SUBJECT TO A MINIMUM OF 3% - 5% PRICE INCREASE ON BID PRICE AT TIME OF INVOICE!**

Down Payment Due Date: _____

Additional Options:

Description	Amount	Add to quote? Yes / No
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Terms & Conditions

- Terms are Due Upon Receipt unless prior credit arrangements are made at the time of order.
- Please note if chassis is furnished, it is as a convenience and terms are Net Due on Receipt of Chassis.
- State and Federal taxes will be added where applicable. **Out-of-state municipal entities may be subject to Wisconsin sales tax.**
- Restocking fees may be applicable for cancelled orders.
- MTE is not responsible or liable for equipment that does not meet local/state regulations if those laws are not made known at time of order.

By signing and accepting this quote, the customer agrees to the terms listed above and has confirmed that all chassis information listed above is accurate to chassis specs.

Re-Assign (Required for all pool units): <input type="checkbox"/> Fleet <input type="checkbox"/> Retail	MSO/MCO (ONLY check if legally required): <input type="checkbox"/> MCO <input type="checkbox"/> MSO
Customer Signature:	Customer P.O. Number: Date of Acceptance:



General Terms and Conditions for the Sale of Goods by Subsidiaries of ASH North America, Inc.

SCOPE AND VALIDITY

- 1.1. These General Terms and Conditions for the Sale of Goods (these "Terms") govern the sale and delivery of all goods and products (the "Products"), and all transactions incidental thereto, by such subsidiary of ASH North America, Inc. identified on the respective Confirmed Order (as defined below) as the seller or supplier ("Seller") to any of its customers (each a "Customer"). The liability of each such subsidiary under these Terms or any Confirmed Order shall be several and not joint. Customer acknowledges and agrees that nothing in these Terms or any Confirmed Order shall be construed as implying joint liability in any case of ASH North America, Inc. or any of its subsidiaries. Each Seller shall be solely responsible for its own acts or omissions under the respective agreement with Customer.
- 1.2. No other terms or conditions shall be of any force or effect unless otherwise specifically agreed upon by Seller in a writing duly executed by an authorized officer of Seller. These Terms supersede any and all prior oral quotations, communications, agreements, or understandings of the parties in respect to the sale and delivery of the Products. The Seller may issue additional Terms and Conditions of Sale for certain products. These shall apply in addition to the present Terms. Any additional or different terms or conditions contained in Customer's Order (as defined below), response to Seller's confirmation, or any other form or document supplied by Customer are hereby expressly rejected and are rendered null, void, and of no effect. These Terms may not be modified, amended, waived, superseded, or rescinded, except by written agreement signed by an authorized officer of Seller. Delivery of the Products by Seller does not constitute acceptance of any of Customer's terms and conditions and do not serve to modify or amend these Terms.
- 1.3. The issuance of an Order (as defined below) by Customer to Seller or any communication or conduct of Customer which confirms an agreement for the delivery of Products by Seller, as well as acceptance in whole or in part by Customer of any delivery of Products by Seller, shall be construed as Customer's acceptance of these Terms.

2. OFFERS, ORDERS AND CONFIRMATION

- 2.1. Unless otherwise specified by Seller in writing, all offers made by Seller are not binding and may be revoked by Seller at any time without any liability to Customer.
- 2.2. Customer shall issue to Seller orders for the purchase of Products, in written form via the order process determined by Seller from time to time (each, an "Order"). By issuing an Order to Seller, Customer makes an offer to purchase the Products pursuant to these Terms and the terms set forth on such Order. Provided that the Order contains the same terms as in Seller's corresponding offer, the Order shall be binding on Customer for six (6) weeks after Seller's receipt of such Order.
- 2.3. Seller may refuse an Order for any or no reason. No Order is binding upon Seller until Seller's acceptance of the Order in writing, the issuance of any governmental permit, license, or authority to Seller, as may be required under applicable laws, rules and regulations, and the receipt by Seller of a resale license to be provided by Customer (a "Confirmed Order").
- 2.4. Specifications and other information on drawings, data sheets, pictures, plans, brochures, catalogs, or Seller's website shall not be binding on Seller unless such specifications and information have been agreed to in writing by Seller in a Confirmed Order. Notwithstanding a Confirmed Order, Seller shall have no obligation to deliver Products to Customer or otherwise fulfill any of its obligations set forth in a Confirmed Order if Customer is in breach of any of its obligations hereunder or any Confirmed Order.
- 2.5. Customer may submit to Seller written requests to change the terms of a Confirmed Order (each such request, a "Change Order Request"). Seller may, at its sole discretion, consider such Change Order Request, provided that Seller will have no obligation to perform any Change Order Request unless and until Seller has agreed in writing to adopt such Change Order Request. If Seller elects to consider such a Change Order Request, then Seller shall promptly notify Customer of any adjustment to the applicable purchase price for the Products.
- 2.6. In the event Customer cancels any Confirmed Order for any reason, Customer shall reimburse to Seller all of Seller's costs and expenses associated with or incurred due to such cancellation, including but not limited to the cost of raw materials, labor, and storage if cancellation occurs before Seller's commencement of production. In the event Customer cancels any Confirmed Order for any reason and Seller has started the production of the Product on the respective Confirmed Order, Customer shall pay to Seller the full purchase price.
- 2.7. Each Confirmed Order shall be considered a separate agreement between the parties, and any failure to deliver the Products under any Confirmed Order shall have no consequences for other deliveries of Products.

3. PRICES

- 3.1. Unless otherwise agreed to by the parties in the applicable Confirmed Order, the prices of the Products shall be FCA (agreed delivery location on the applicable Confirmed Order), Incoterms 2022.
- 3.2. Unless otherwise agreed by the parties in a Confirmed Order, the price of the Products shall not include transportation, insurance, packaging, and Tooling (as defined below) and other materials used for the manufacturing and delivery, sales or use tax or any other similar applicable federal, state or foreign taxes, duties, levies, or charges in any jurisdiction in connection with the sale or delivery of the Products ("Taxes"). Such Taxes shall be payable by Customer, and if Seller is responsible for the collection thereof, such Taxes shall either be added to the price invoiced or be separately invoiced by Seller to Customer. Any special requests concerning shipping, transportation, and insurance shall be communicated to Seller in a timely manner and subject to Seller's prior written approval. Customer shall bear all costs resulting from such requests. In case of lead delivery times of more than two (2) months, Customer hereby acknowledges and agrees that Seller, may, at its sole discretion, increase or decrease the agreed prices on any Confirmed Order in the event of material price changes in wages, materials, energy or raw material after the date of the Confirmed Order.

4. PAYMENT TERMS

- 4.1. Except as set forth in Section 4.2 or unless otherwise agreed in writing by Seller, the purchase price for the Products and all other amounts due under a Confirmed Order shall be due and payable in US dollars within thirty (30) days following the date of Seller's invoice for such Products without any discount, deduction or offset whatsoever. In no event shall any loss, damage, injury or destruction, Force Majeure (as defined below), or any other event beyond Customer's control release Customer from its obligation to make the payments required herein. Payment of all amounts due hereunder shall be made by bank transfer or in any other manner set forth on Seller's invoice. Customer shall be solely responsible for any bank fees, or other fees, incurred due to the wire transfer or any other selected payment method. If Seller agrees to payment by credit card, Seller shall charge an appropriate transaction fee, which the Customer shall also pay.
- 4.2. In the event Seller becomes aware of circumstances or has reason to believe that there are circumstances that may have an adverse effect on Customer's financial condition, Seller may require the Customer to pay the total amount of the purchase price or fees, or a portion thereof prior to the delivery of the Products. Seller may, without any liability to Customer, refuse the delivery of any Product in the event the Customer fails to make the payment as required under this Section 4.2.
- 4.3. Time is of the essence for the payment of all amounts due to Seller under any Confirmed Order. If Customer fails to make payments of any amount when due, Customer shall pay interest to Seller at the rate of one percent (1%) per month or such lesser amount as may be permitted by applicable law starting from the due date until payment to Seller of such amount in full. In addition to the interest, Seller may, at its sole discretion, charge the Customer a flat fee of \$40 for each reminder notice issued to Customer due to late payments. If Customer fails to comply with these Terms or a Confirmed Order, or if Customer becomes insolvent, all balances then due and owing to Seller shall become due immediately, notwithstanding any payment terms agreed by the parties. All costs and expenses incurred by Seller with respect to the collection of overdue payments (including, without limitation, reasonable attorney's fees, expert fees, and other expenses of litigation) shall be borne by Customer. Every payment by Customer shall first be applied to pay for Seller's cost of collection, then interest owed by Customer, and then to the oldest outstanding claim.
- 4.4. Notwithstanding anything in the foregoing Section 4.3 or Section 5, if the parties agreed on installment payments in a Confirmed Order and Customer fails to make any installment payment when due, the remaining balance including accrued interest, and any expenses incurred by Seller shall be due and payable to Seller promptly upon Customer's receipt of written notice of delinquency from Seller.

5. SECURITY INTEREST

- 5.1. If Seller extends credit to Customer for the purchase price for any Products (including but not limited to pursuant to Section 4.1.), or any other amounts due to Seller, Customer hereby grants to Seller as security for the timely payment and performance of all Customer's payment obligations to Seller, a first priority security interest (the "Security Interest") in all Products heretofore or in the future delivered to Customer and in the proceeds thereof for as long as such Products shall not have been sold by Customer in the ordinary course of business (the "Collateral"). Seller shall be entitled to file any and all financing, continuation, or similar statements under the Uniform Commercial Code in any jurisdiction and take any and all other action necessary or desirable, in Seller's sole and absolute discretion, to perfect its Security Interest in the Collateral and to establish, continue, preserve, and protect Seller's

Security Interest in the Collateral. Customer agrees to take any and all actions and provide Customer with all information necessary to enable Seller to perfect and enforce its Security Interest in all jurisdictions and vis-à-vis any of Customer's creditors, and hereby irrevocably grants to Seller a power of attorney to execute all necessary statements or documents in Customer's name for the perfection and enforcement of such Security Interest. The Security Interest shall remain in force until payment in full of the entire purchase price for such Products, and any other amounts due to Seller by Customer. Seller may, without notice, change or withdraw extensions of credit at any time.

6. OBLIGATIONS OF CUSTOMER

6.1. Customer shall use the Products solely for their intended purpose and pursuant to Seller's instructions, and agrees to use only qualified personnel for the handling of the Products. Customer shall ensure that its customers, employees, agents, and other representatives comply with this Section 6.1. and shall be responsible for their acts and omissions.

7. DELIVERY AND ACCEPTANCE

7.1. Unless otherwise agreed in writing by Seller, all deliveries of Products shall be made FCA (agreed delivery location) (Incoterms 2020) and title to and risk of loss for the Products shall pass to Customer upon delivery pursuant to this Section 7.1.

7.2. Any delivery and performance times or dates communicated by or on behalf of Seller are estimates and shall not be binding on Seller. Seller may make partial delivery of Products to be delivered under any Confirmed Order and invoice Customer separately for such partial deliveries or performance. If Customer has not received the Products after six (6) weeks from the estimated delivery date, Customer may make a written request to Seller for delivery. Customer hereby acknowledges and agrees that the actual delivery date of the Products is conditioned upon the complete, accurate and timely delivery of materials from Seller's vendors and suppliers. No delay in delivery of any Products shall relieve Customer of its obligation to accept the delivery or performance thereof and make payments of any amounts due in accordance with these Terms, including but not limited to delays caused governmental restrictions on exports or imports and similar measures.

7.3. Customer's failure to accept the delivery of Products pursuant to a Confirmed Order shall not release or excuse Customer from its obligation to timely pay all amounts due in connection with such Confirmed Order. The Products shall be deemed delivered at the time they have been made available to Customer. If Customer rejects or revokes acceptance of Products, or fails to pay any amounts when due, Seller, in its sole and absolute discretion, may extend the period of delivery of Products by such period as Seller may deem reasonable with such period not exceeding three (3) months from the agreed delivery date, or withhold or cancel delivery of any Products, or cancel any or all Confirmed Orders without any further obligations to Customer whatsoever. In such event, Customer shall be responsible for any and all costs and expenses incurred, or damages or losses suffered by Seller in connection with any such delay notwithstanding any action or inaction by Seller with regard to such delay. Any remaining Products that have not been accepted by Customer within the extended delivery period determined by Seller will be delivered and invoiced by Seller to Customer and Customer agrees to accept such delivery and pay for the purchase price and other amounts payable for the delivered Products.

8. EXAMINATION AND CONFORMITY TO ORDER

8.1. Promptly upon receipt of any Products, Customer shall conduct a full and complete inspection of such Products as to any defects and to confirm compliance with all requirements of the applicable Confirmed Order. Customer shall notify Seller in writing of any packaging defects, apparent defects, or non-compliance of such Products with the applicable Confirmed Order that Customer has or could reasonably have discovered during such inspection within seven (7) days from the date of receipt of such Products, and Customer shall notify Seller in writing within three (3) days of the date on which Customer shall first have become aware of any hidden defect or non-compliance which could not reasonably have been discovered during Customer's initial inspection of the Products. Such notification shall include reasonable details (including images) on the alleged defects including lot, batch, or Order numbers.

8.2. If Customer fails to timely notify Seller of any defects or other non-compliance of any Products delivered or Customer (or its customers, employees, agents, or representatives) uses, destroys, or modifies any Products that Customer knows or should have known to be defective or non-compliant without Seller's prior written consent, Customer shall be deemed to have unconditionally accepted such Products and waived all of its claims for breach of warranty or otherwise in respect of such Products.

8.3. Customer may only return the Products to Seller with Seller's prior written approval. If the return has been approved by Seller, Customer shall return the Products to Seller at Customer's sole risk and expense to the destination directed by Seller.

8.4. Complaints of Customer in connection with the shipping or transport shall be directed to the carrier promptly upon receipt of the delivery or the freight documents.

9. LIMITED PRODUCT WARRANTY

9.1. Seller warrants to Customer that the Products will be free of defects in material and workmanship and conform with the requirements set forth in the applicable Confirmed Order for a period of twelve (12) months from the date of delivery. (the "Limited Product Warranty").

9.2. Unless expressly agreed to in writing by Seller, Seller makes no warranty that the Products comply with applicable law, regulations, or specifications in any jurisdiction in which the Products may be used, integrated or incorporated. Any governmental or other approvals necessary in connection with the use, integration or incorporation of the Products shall be Customer's sole responsibility.

9.3. The Limited Product Warranty shall be void if the Defect (as defined below) resulted from (a) improper or inadequate use, storage, handling, operation, integration, incorporation, assembly, maintenance, or unauthorized alteration, modification, repair of the Products (including without limitation, the use storage, handling, operation, or integration of the Products contrary to written instructions and/or recommendations of Seller or inadequate training of personnel), (b) changes to construction and materials pursuant to Customer's requests, (c) use of improper tools, resources, or accessories including those but not limited to any third party tools, resources, or accessories that are not approved by Seller or not in accordance with Seller's recommendations, instructions, or directions, (d) acts or omissions of Customer or third parties following delivery of the Product, (e) Customer's failure to properly communicate Seller's instructions and warnings to users of the Products, (f) Customer's, its employees, agents, representatives, customers or any third party's non-compliance with applicable laws, rules and regulation, (g) Force Majeure, or (h) ordinary wear and tear of the Products (e.g., sweep bristles).

9.4. In the event of an alleged breach of the Limited Product Warranty (a "Defect"), Customer shall, at Customer's sole expense, send the Product to Seller. Seller shall conduct the necessary tests on such Product within a reasonable period. If Seller confirms the Defect, Seller shall, at its sole option and discretion, repair or replace the Defective Product. If the repair or replacement of the Defective Product is commercially unreasonable to Seller, Seller may, at its sole discretion, issue a refund to Customer in the amount Seller deems adequate. Such repair, replacement, or refund shall be the sole liability of Seller and the sole remedy of Customer with respect to a Defect. In no event shall any warranty claims for a Defect be made after twelve (12) months from the date of Customer's receipt of the Products. Any Products or parts returned to Seller for removal or repair under this Section 9.4 shall be the property of Seller. Any applicable Limited Product Warranty period shall not start anew with the repair or replacement of the Defective Product (or any portion thereof).

9.5. Except for Limited Product Warranty, SELLER HEREBY EXPRESSLY EXCLUDES AND DISCLAIMS ANY AND ALL OTHER WARRANTIES, WHETHER EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO THE IMPLIED WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE OR NON-INFRINGEMENT. Seller makes no other warranties with respect to the Products, and no person is authorized to make any warranties on behalf of Seller that are inconsistent with the warranties set forth under this Section 9.

10. LIMITATION OF LIABILITY

10.1. IN NO EVENT SHALL SELLER BE LIABLE TO CUSTOMER, ITS CUSTOMERS, EMPLOYEES, AGENTS, AND OTHER REPRESENTATIVES FOR ANY INDIRECT, INCIDENTAL, PUNITIVE, SPECIAL OR CONSEQUENTIAL DAMAGES, INCLUDING BUT NOT LIMITED TO, DAMAGES FOR LOSS OF PROFITS, REVENUE, GOODWILL, OR USE, WHETHER IN AN ACTION IN CONTRACT, TORT, STRICT LIABILITY, OR IMPOSED BY STATUTE, OR OTHERWISE, EVEN IF SELLER WAS ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. NOTWITHSTANDING ANY OF THE TERMS CONTAINED HEREIN, SELLER'S LIABILITY FOR ANY CLAIM – WHETHER BASED UPON CONTRACT, TORT, EQUITY, NEGLIGENCE, OR ANY OTHER LEGAL CONCEPT – SHALL IN NO EVENT EXCEED THE PURCHASE PRICE PAID BY THE CUSTOMER FOR THE PRODUCTS, GIVING RISE TO SUCH CLAIM. CUSTOMER HEREBY ACKNOWLEDGES AND AGREES THAT THE PROVISIONS OF THESE TERMS FAIRLY ALLOCATE THE RISKS BETWEEN SELLER AND CUSTOMER, THAT SELLER'S PRICING REFLECTS THIS ALLOCATION OF RISK, AND BUT FOR THIS ALLOCATION AND LIMITATION OF LIABILITY, SELLER WOULD NOT HAVE ENTERED INTO AN AGREEMENT WITH CUSTOMER FOR THE SALE OF THE PRODUCTS.

10.2. Seller shall not be liable for, and Customer assumes responsibility and shall indemnify, defend, and hold Seller harmless for any and all claims, including without limitation claims for personal injury or property damages, resulting from (a) the improper or inadequate use, storage, handling, operation, assembly, integration, incorporation, assembly, maintenance, or unauthorized alteration, modification, or repair of the Products (including without limitation, the use storage, handling, operation, or integration of the Products contrary to written instructions and/or recommendations of Seller or inadequate training of personnel), (b) changes to construction and materials pursuant to Customer's requests, (c) use of improper tools, resources, or accessories including those but not limited to any third party tools, resources, or accessories that are not approved by Seller or not in accordance with Seller's recommendations, instructions, or directions, (d) acts or omissions of Customer or third parties following the delivery of the Products, (e) Customer's failure to properly communicate Seller's instructions and warnings to users of the Products, or (f) Customer's, its employees, agents, representatives, customers or any third party's non-compliance with applicable laws, rules and regulation, (g) Force Majeure, or (h) ordinary wear and tear of the Products (e.g., sweep bristles).



10.3. In jurisdictions that limit or preclude limitations or exclusion of remedies, damages, or liability, such as liability for gross negligence or willful misconduct or do not allow implied warranties to be excluded, the limitation or exclusion of warranties, remedies, damages, or liability set forth in these Terms are intended to apply to the maximum extent permitted by applicable law, and these Terms shall be deemed amended to comply with such limitations or exclusions. Customer may also have other rights that vary by state, country or other jurisdiction.

11. CONFIDENTIALITY

11.1. "Confidential Information" means: (i) any know-how, trade secrets, and other business or technical information of Seller that is confidential or proprietary or due to its nature or under the circumstances of its disclosure the Customer knows or has reason to know should be treated as confidential or proprietary, including but not limited to quotations, drawings, project documentation, samples and models.

11.2. Confidential Information does not include information that: (i) is or becomes generally known to the public through no fault or breach of these Terms by the Customer; (ii) is rightfully known by the Customer at the time of disclosure without an obligation of confidentiality; (iii) is independently developed by the Customer without use of Seller's Confidential Information; (iv) is rightfully received by the Customer from a third party without restriction on use or disclosure; or (v) is disclosed with Seller's prior written approval.

11.3. Customer shall not use Seller's Confidential Information except as necessary to use the Products and will not disclose such Confidential Information to any third party except to those of its employees, agents, subcontractors, or representatives who have a bona fide need to know such Confidential Information to enable Customer to use the Products; provided that each such employee, agent, subcontractor, and/or representative is/are bound by a written agreement that contains use and nondisclosure restrictions not less stringent than the terms set forth in this Section 11.3. The Customer will employ all reasonable steps to protect Seller's Confidential Information from unauthorized use or disclosure, including, but not limited to, all steps that it takes to protect its own information of like importance. The foregoing obligations will not restrict the Customer from disclosing Seller's Confidential Information: (i) pursuant to the order or requirement of a court, administrative agency, or other governmental body, provided that the Customer gives reasonable notice to Seller to contest such order or requirement; (ii) to its legal or financial advisors; and (iii) as required under applicable securities regulations.

11.4. In the event of a violation or threatened violation of Customer's obligations under this Section 11, Seller shall be entitled to seek equitable relief, including in the form of a restraining order, orders for preliminary or permanent injunction, specific performance and any other relief that may be available from any court, without the requirement to secure or post any bond, or show actual monetary damages in connection with such relief. These remedies shall not be deemed to be exclusive but in addition to all other remedies available under these Terms, at law, or in equity.

12. INTELLECTUAL PROPERTY

Seller reserves the sole and exclusive ownership of the intellectual property rights in the Products (including but not limited to the technology used to manufacture the Products) and any improvements thereof regardless of inventorship or authorship. Customer shall not (and shall cause its employees, agents, representatives and customers to not) reverse engineer, decompile, disassemble, or decode any of Seller's intellectual property embedded or used in any of the Product.

13. FORCE MAJEURE

13.1. Seller shall not be responsible for any failure or delay in its performance under these Terms due to causes beyond its reasonable control, including, but not limited to, disruptions of the public power supply, communications, and transportation infrastructure, governmental measures, malware or hacker attacks, fire, extraordinary weather events, epidemics, pandemics (or any government restrictions implemented as a result thereof), nuclear and chemical accidents, earthquakes, war, terrorist attacks, labor disputes, strikes, lockouts, shortages of or inability to obtain labor, energy, raw materials or supplies, or other acts of God.

14. MISCELLANEOUS

14.1. If any provision contained in these Terms or any Confirmed Order is held by final judgment of a court of competent jurisdiction to be invalid, illegal, or unenforceable, such invalid, illegal, or unenforceable provision shall be severed from the remainder of these Terms or such Confirmed Order, and the remainder of these Terms or such Confirmed Order shall be enforced. In addition, the invalid, illegal, or unenforceable provision shall be deemed to be automatically modified, and, as so modified, to be included in these Terms, such modification being made to the minimum extent necessary to render such provision valid, legal, and enforceable.

14.2. Seller may assign its rights and/or delegate its liabilities under any Confirmed Order at any time. Customer may not assign its rights or delegate its responsibilities under a Confirmed Order without Seller's prior written consent.

14.3. Seller's waiver of any breach or violation of these Terms or the provisions of any Confirmed Order by Customer shall not be construed as a waiver of any other present or future breach or breaches by Customer.

14.4. The parties hereto are independent contractors and nothing in these Terms will be construed as creating a joint venture, partnership, employment, or agency relationship between the parties.

14.5. Notices by a party regarding the exercise of rights and obligations under these Terms must be signed by authorized representatives of such party, and delivered via courier, mail, or e-mail to the other party's address indicated in the applicable Confirmed Order, provided that a notice by e-mail shall only be validly given if receipt thereof is acknowledged in writing by the recipient.

15. ENTIRE AGREEMENT; CONFLICTS.

15.1. These Terms, including the applicable Confirmed Order, constitute the entire and exclusive agreement of the parties regarding the subject matter hereof and supersede any and all prior or contemporaneous agreements, communications, and understandings (both written and oral) regarding such subject matter. In the event of a conflict between the provisions of these Terms and the provisions of a Confirmed Order, the provisions of the Confirmed Order will govern and control. Seller may amend or modify these Terms from time to time. Seller may, at its sole discretion, provide Customer with written notice of any such changes, revisions, amendments, or modifications, provided, however that any such changes, revisions, amendments, or modifications shall become effective without any further action by any party and that they shall not apply to any Confirmed Order prior to the effective date of such changes, revisions, amendments, or modifications.

16. APPLICABLE LAW AND JURISDICTION

16.1. These Terms and the Confirmed Orders shall be governed by and construed in accordance with the laws of the State of Wisconsin without giving effect to any choice or conflict of law provision or rule that would defer to or cause the application of the substantive laws of any jurisdiction other than Wisconsin. The parties hereby expressly exclude the application of the 1980 United Nations Convention on Contracts for the International Sale of Goods.

16.2. Any dispute, controversy, or claim arising out of or relating to these Terms and any Confirmed Order, including but not limited to the execution, performance, or termination thereof or to any issue of liability arising out of the performance of these Terms or any Confirmed Order, which the parties have not been able to settle amicably shall be submitted to the exclusive jurisdiction of the state or federal courts with jurisdiction in the County of Calumet, Wisconsin, provided that notwithstanding the foregoing, Seller shall be entitled to seek specific performance and injunctive relief in any court of competent jurisdiction. Each party hereby waives any and all claims, pleas, or defenses (including without limitation a plea for *forum non conveniens*) that would permit such party to seek the jurisdiction of any courts or arbitration tribunals other than those set forth in the preceding sentence.

16.3. EACH PARTY HEREBY WAIVES, TO THE FULLEST EXTENT PERMITTED BY APPLICABLE LAW, ANY RIGHT IT MAY HAVE TO A TRIAL BY JURY IN ANY LEGAL PROCEEDING DIRECTLY OR INDIRECTLY ARISING OUT OF OR RELATING TO THESE TERMS.

